

## **Supporting Solicitors**



### **Marketing Officer**

Job purpose: To provide support to the Marketing Communications team to help them implement marketing activities with the ultimate aim of achieving revenue and membership engagement targets.

### **Key Accountabilities**

To support the Marketing Communications Team in delivering and evaluating marketing as required and as directed by the team's managers. This includes, not exclusively:

- proof-reading
- data manipulation
- research
- analysis
- · logistical support.

To ensure that purchase orders are raised promptly and are recorded and that all other administration is up-to-date and accurate. This includes dealing with enquiries from members, colleagues and suppliers in an effective and timely manner.

### Knowledge, Skills & Experience

### Essential:

- Degree level educated or equivalent
- Experience in a b2b marketing role at a similar level or above
- · Ability to work flexibly across different areas of work and/or tasks at short notice
- · Excellent written communication skills including proof-reading
- Experience of handling and manipulating data primarily through Excel spreadsheets
- Must be able to use Excel proficiently, and be comfortable with Outlook, Word, and Powerpoint
- Experience of direct marketing via direct mail and/or email, including using mailing lists and

### Desirable:

- Knowledge of either the legal sector or experience of working for a membership organisation
- A marketing qualification e.g. CIM, IDM, CAM or other recognised professional post-graduate qualification or related experience
- Experience of using a marketing email platform
- Experience of digital marketing.



## Supporting Solicitors



conducting evaluation			
Planning & Organising     To organise and manage own workload effectively     To manage ongoing relationships with the Marketing Communications team, other internal	Organisation Chart	Executive Director of Business Development	
<ul> <li>customers, and external suppliers.</li> <li>To extract, prepare and refine data lists as directed</li> <li>To assist Marketing Communications team members in the implementation of marketing plans as</li> </ul>		Director of Product and Marketing	
<ul> <li>directed by the team managers</li> <li>To raise, manage, and file purchase orders and related financial paperwork. This includes dealing with related queries and trouble-shooting as required</li> <li>To manage other marketing related administration as directed by the team managers.</li> </ul>	Marketing Mana	I lead of Marketing Communications	ing Manager
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		rketing Planning Executive arketing Officer	Marketing Executive  Marketing Executive



# **Supporting Solicitors**



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Works independently and across the team with close liaison with other internal departments. Multi-tasking required to manage a variable workload.

### Financial responsibility

No direct budget responsibility but must work within budget limits as directed by the line manager. Responsible for raising, managing and filing purchase orders and related paperwork.

### Data responsibility

Will initially be shown how to compile, manage, de-dupe and refine mailing lists but must then quickly grasp what is required.

### Location

Based in London with very occasional travel to conferences, exhibitions etc.